

## Message Text

UNCLASSIFIED

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66

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
----- 090512

R 211530Z JUL 76  
FM AMEMBASSY BONN  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 0572

UNCLAS BONN 12299

E.O. 11652: N/A  
TAGS: BBSR, GW  
SUBJECT: WTDR/FTI - ELEKLUFTELEKTRONIK- UND LUFTGERAETE  
GMBH

REF: USDOC 09820

3. SER. NR. 0465900
4. ELEKLUFTELEKTRONIK- UND LUFTFAHRTGERAETE GMBH
- 4B. A
- 4C. X
5. POSTFACH 1509; JUSTUS-VON-LIEBIG-STRASSE 18
6. D-5300 BONN
7. ESTABLISHED: 1961
8. EMPLOYEES: 851
9. (18-X) VERY LARGE
10. (22-X) EXCELLENT
11. SELLS ITS PRODUCTS IN GERMANY, EUROPEAN COMMUNITY COUNTRIES AND USA.
12. REP.DATE: 07/76
- 13A. 19000/9 SERVICING OF ELECTRONIC EQUIPMENT
- 13B. 36620/59 SERVICING, OF FLIGHT CONTROL, AND RADAR AND TELECOMMUNICATIONS SYSTEMS FOR AIR AND SPACE FLIGHT
14. CONTACT: MR. H. NIEPHAUS, KFM.BEARB.
15. CABLE: ELEKLUFTELEKTRONIK- UND LUFTFAHRTGERAETE GMBH
16. TELEX: 088 64 86; 0886 96 21
17. TELEPHONE: 02221-6031

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18. FINANCIAL REFERENCES: DEUTSCHE BANK AG, BONN;

COMMERZBANK AG, BONN; SPARKASSE BONN.

19. TRADE REF: HUGHES AIRCRAFT CO., CULVER CITY, CALIF.;  
GENERAL ELECTRIC CO., NEW YORK, N.Y.; AEG-TELEFUNKEN,  
FRANKFURT/MAIN.

20. FOREIGN FIRMS REPRESENTED: HERMES ELECTRONICS LTD.,  
CANADA

21. THIS REPORT IS BASED ON INFORMATION RECEIVED FROM  
SUBJECT FIRM, BANK AND CREDIT RATING SOURCES. THE FIRM IS  
A LIMITED LIABILITY COMPANY WITH THE PRESENT BASIC  
CAPITAL OF DM 3.51 MILLION, AND AN ANNUAL SALES VOLUME IN  
1975 OF DM 61.5 MILLION. FIRM'S BUSINESS IS THE DESIGN,  
CONSTRUCTION, INSTALLATION, SERVICING AND REPAIR OF  
ELECTRONIC SYSTEMS FOR MILITARY FLIGHT CONTROL AND DEFENSE PUR-  
POSES AS WELL AS FOR FLIGHT PROTECTION AND CONTROLLING OF  
CIVIL AIR AND SPACE FLIGHT. THE FIRM IS SAID TO BE THE  
ONLY ONE IN WESTERN EUROPE COMMERCIALY SERVICING AND  
MAINTAINING MILITARY ELECTRONIC SYSTEMS. BUSINESS LANGUA-  
GES ARE GERMAN, ENGLISH AND FRENCH. FIRM'S EQUIPMENT  
IS MODERN AND COMPREHENSIVE. THE FIRM OWNS THE BUSINESS  
SITE AT THE ABOVE ADDRESS VALUED AT DM 6.5 MILLION, WHICH  
IS ENCUMBERED, WHILE THE INVENTORY IS ESTIMATED AT  
SEVERAL MILLION DM. THE FINANCIAL SITUATION APPEARS TO BE  
IN ORDER, PAYMENTS ARE MADE PROMPTLY. THE MANAGERS ARE  
JAN JEPP FEENSTRA AND ULRICH MEHLHORN, COMPETENT BUSINESS-  
MEN. THE FIRM MAINTAINS SEVERAL BRANCH OFFICES WITHIN  
WESTERN GERMANY, AND IT IS WELL SUPPLIED WITH ORDERS.

THE FIRM'S PARTNERS ARE:

AEG-TELEFUNKEN, FRANKFURT/MAIN (51 PERCENT)  
GENERAL ELECTRIC CO., NEW YORK, N.Y. (26 PERCENT)  
HUGHES AIRCRAFT CO., CULVER CITY, CALIF. (13.8 PERCENT)  
AND HUSINT S.A., GENEVA, SWITZERLAND, WHICH BELONGS TO  
THE HUGHES CONCERN (9.2 PERCENT).  
ON BASIS OF ABOVE ELEKLUFT GMBH MAY BE RECOMMENDED AS  
AN EXCELLENT BUSINESS PARTNER FOR U.S. FIRMS.

22. PREPARED BY: I. POHL APPROVED BY: G. COONTZ  
AT AMEMBASSY BONN.

CASH  
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NNN



## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 21 JUL 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760281-0146  
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**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
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**Previous Classification:** n/a  
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**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** hackerp0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 08 APR 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <08 APR 2004 by ThomasVJ>; APPROVED <03 JAN 2005 by hackerp0>  
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EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
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**Subject:** WTD/FTI - ELEKLUFTELEKTRONIK- UND LUFTGERAETE GMBH  
**TAGS:** BBSR, GE  
**To:** COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006